

# CASE STUDY

law firm



# GELDARDS LAW FIRM USE SOUTRON FOR THEIR LEGAL LIBRARY MANAGEMENT SOLUTION Geldards

Established over 100 years ago, Geldards LLP are today one of the country's leading law firms. They have developed a strong and successful business from a partnership of talented individuals.

With over 300 staff across the Midlands, Wales and London with an extensive client base, in both the private and public sector.



## **CHALLENGE**

Early in 2012 Geldards LLP were seeking a new library management system to replace their previous software.

They were hoping to find a solution that was less problematic and more suited to a law firm than their current software. A lot of the features were more specific to the education sector and the firm decided it was time to find a more suitable solution.

### SOLUTION

After looking at a selection of vendors in the marketplace for a legal library management system, Soutron were selected.

Soutron were able to provide Geldards with a more tailored solution than they had previously and it was clear it was designed by a legal librarian, offering features and processes ideally suited to their needs.

#### **RESULTS**

Graham Partridge, Client Services Director at Soutron, has been key to the development of Soutron LMS for law firms like Geldards. His previous background and expertise as both a librarian and Library Systems Manager for a global law firm has provided a valuable insight into the needs of a legal librarian.

Tonia Sexton, Information Manager at Geldards says "Soutron LMS is so much easier to use and navigate. We find the process of cataloguing and serials management perfectly suited to our requirements and thanks to Graham's



knowledge and input, the end results have been simply brilliant."

Tonia continues to say "A large part of my time I spend on budgeting and Soutron LMS really helps me on a daily basis. I can retrieve detailed breakdowns of both encumbered and paid for expenditure drilling down with a combination of office departments to specific types of materials including online resources. Soutron LMS is a great solution for a law firm like Geldards"

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The process of creating orders is vastly helped by Soutron's automatic allocation of their budget accounts which speeds the work flow enormously.



Looking to the future, Tonia is looking at ways to utilise Soutron's flexible database to store and share the firm's internal know how, especially as they are able to directly link to documents within their document management system.

The new portal technology available from Soutron will also greatly enhance the visibility of the library within the firm.



"Soutron LMS is a great solution for a law firm like Geldards"

Tonia Sexton, Information Manager



To learn more about Geldards Law Firm and the range of legal services available, visit their website: www.geldards.com

To find out how you can migrate to a fast, cloud based management system to support your law firm, start a conversation with Soutron today: <a href="https://www.soutron.com">www.soutron.com</a>



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