

*Providing a cloud based library management solution for 1,000 attorneys to access across the USA*

## LAW FIRM STINSON LLP IMPLEMENTS SOUTRON FOR THEIR LIBRARY'S 'COLLECTIONS AND CONNECTIONS' KNOWLEDGE PORTAL

### Introduction

Law firm Stinson LLP takes pride in their commitment to delivering extensive legal knowledge to their clients. The firm's 1,000 attorneys operating across 12 offices in the U.S.A. believe complex legal challenges are best approached with sharp insight and creative solutions. Stinson provides creative insightful guidance to their clients by combining industry knowledge and business acumen to deliver the best legal services possible.

The firm also takes pride in its Research Systems and Services team, which recently upgraded to the Soutron cloud-based LMS to facilitate faster and simpler access to information.

### CHALLENGE

With a decreasing physical collection and increasing use of digital materials, Systems and Knowledge Management Manager Brian McCann saw the need for the creation of a new knowledge portal that would enable practice groups to quickly find the exact online resources they needed.

Brian envisioned a legal library catalogue of legal "Collections and Connections" for the firm's practice groups, transforming the library from a physical cul-de-sac destination into a more relevant knowledge portal.



**Brian D. McCann**  
Systems and Knowledge  
Management Manager

He wanted to reduce the frustration the library's staff had with their current Integrated Library System (LMS) and minimize the effort required by the lawyers to quickly access inside and outside resources needed for their practice groups.

**STINSON**  
RESEARCH SYSTEMS & SERVICES

Luckily, Brian had seen Soutron at a legal conference and knew several colleagues who had switched from their legacy EOS.Web system to Soutron and decided to investigate switching over also.

### SOLUTION

As Brian began collaborating with Soutron, he quickly learned to appreciate how much easier it was to use the product's search discovery functions in addition to how easy it was to edit the library's user interface than it was using the firm's legacy system.

In July of 2021, the 9-member library team, half of which are dedicated to research, began the development of the firm's new knowledge portal, collaborating with the firm's practice groups to create custom searches for each practice group that link the firm's lawyers to the latest materials and information that the firm has acquired.

As those searches were refined, custom acquisition workflow routines to support access to those materials were created along the way.



**Soutron customer service and training are proactive and wonderful to work with.**

Brian D. McCann  
Systems and Knowledge



The team also created a list of curated resources that the firm's lawyers access on a regular basis such as

Westlaw and LexisNexis, supplying direct access by linking to books or other materials held in those databases.

The firm's new single-source "Collections and Connections" Soutron portal also provides links to intranet pages developed for each practice group, creating a powerful knowledge management portal that the firm's lawyers can rely on to deliver the extensive legal knowledge they need.



## RESULTS

By upgrading their LMS to Soutron, Stinson was able to provide their lawyers with a much more efficient and effective knowledge portal, easing information access for their lawyers, while helping the library team members work smarter and more efficiently.

Looking to the future, since the Soutron system can catalogue any type of item, the library team is looking forward to using the built-in Soutron Archive capabilities to digitise cabinets of materials that had not previously been included in the library database.



**Brian's vision of a legal library "Collections and Connections" transformed the Stinson law library from a physical cul-de-sac destination into a more relevant knowledge portal for the firm's lawyers.**

**By partnering with Soutron, Brian was able to reduce the frustration the library staff had with EOS.Web and minimize the efforts required by their lawyers to quickly access inside and outside resources for their practice groups.**

Tony Saadat  
CEO, Soutron Global



To find out more about Stinson LLP, and the range of services available, visit their website for details:

[www.stinson.com](http://www.stinson.com)

To find out how you can migrate to a fast, secure, cloud based library management system to support your law firm, start a conversation with Soutron Global today:

[www.soutron.com](http://www.soutron.com)